

Architect as Leader

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Standard Leader Definition

- Creates and shares a powerful vision
- Identifies roles
- Finds talent for each
- Gives thanks
- Communicates throughout

Congratulations!!

- You are exactly what Daniel Pink's book *A Whole New Mind* is all about
- Software development is a Left Brained activity
- Architects have to LEAD
- They must Combine their natural Left Brain with Right Brain



Developers

**If you can talk with
crowds
and keep your virtue,
Or walk with kings—
nor lose the common
touch**

Quote from Rudyard Kipling in “If”

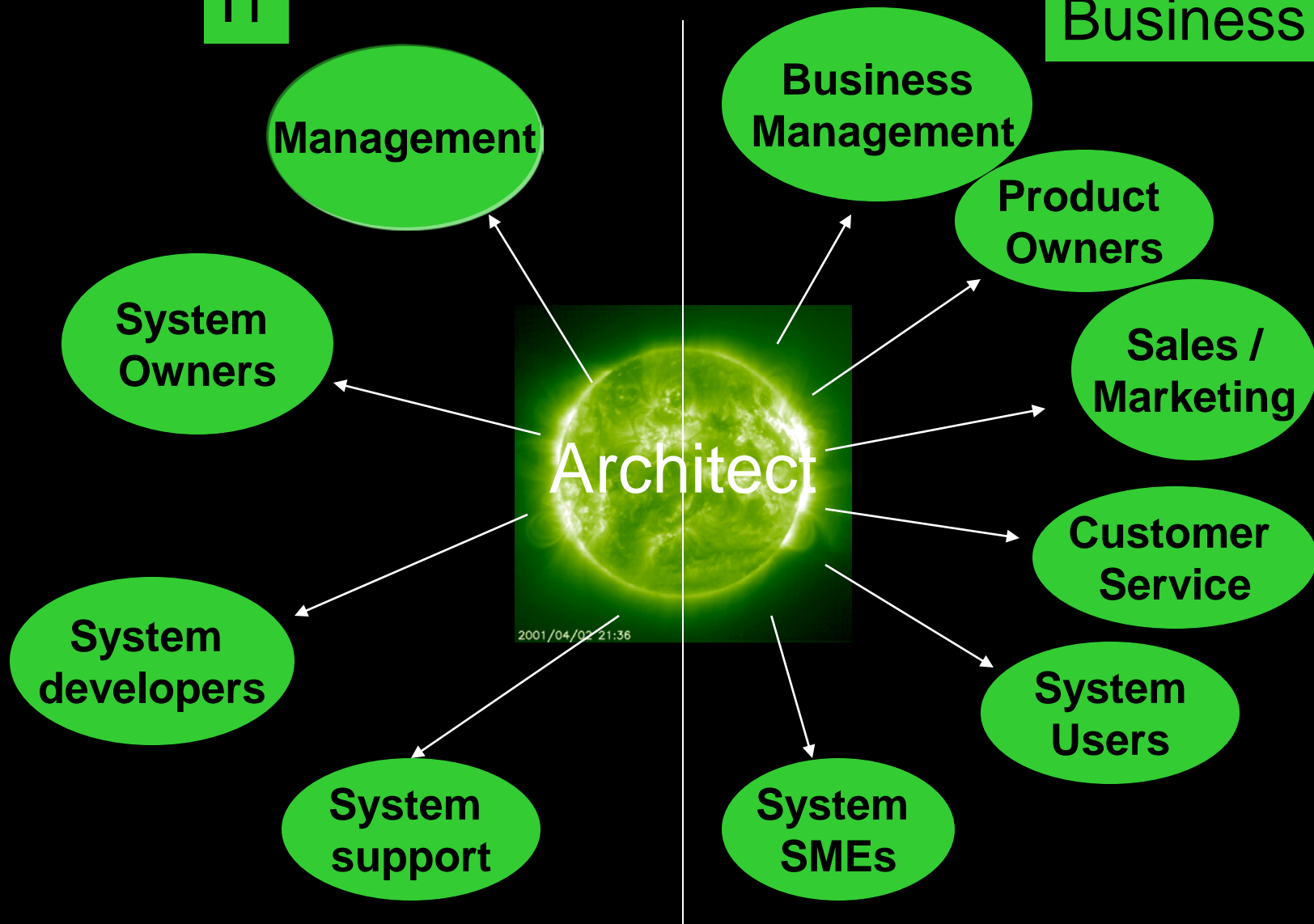


Executives

Architect's Sphere of influence

IT

Business



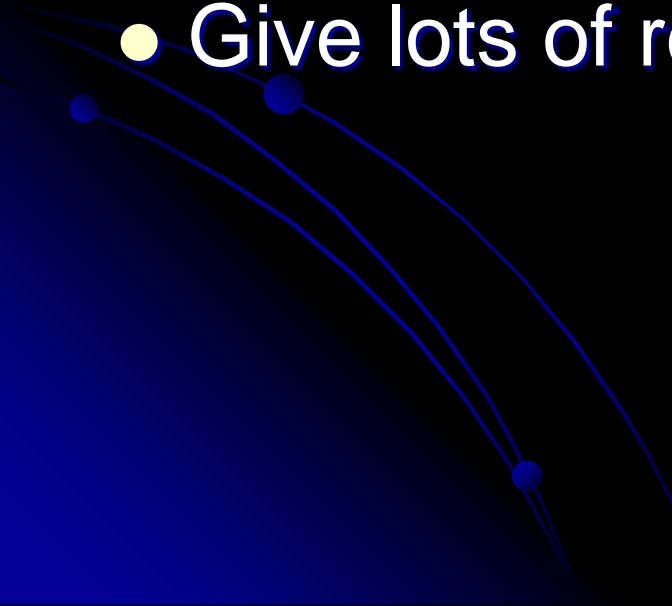
Objectives of the Architect as Leader

- Replace thy self
- Blaze a trail
- Motivate each stakeholder

Is this thing Even going to work?

- Ask some of your trusted team mates how your attitude comes across
- Keep track of your language: negative words vs positive
- Understand the motivation and angle each stakeholder has to approach them with your project

You can't do it alone

- Identify several people to be your replacement
 - Identify pieces you can delegate to them
 - Coach them
 - Give lots of recognition
- 

You can't just code anymore

- Identify sticker stakeholders
- Create situations to get to know them
- Focus on building trust and open communication
 - Make a personal connection
 - Listen
 - Respond
 - Take action
 - Follow up

Recap

- Replace thy self
- Blaze a trail
- Motivate each stakeholder
 - Attitude can make or break a project
 - Manage the stickier side of architecture
 - Delegate ownership and recognize accomplishments

Recommended Reading

- Title: *Influencer*
Author: Kerry Patterson and others
Why: As architects, we are leaders; thus we need to be influential, and create change in our areas of expertise. Kerry picks up where Gladwell leaves off, and provides the 6 components of influence that need to be considered when creating a change.
- Title: *Good to Great*
Author: Jim Collins
Why: Explains the essential qualities of an architect: disciplined people, disciplined thoughts and disciplined action.

Recommended Reading

- Title: *Life is a Series of Presentations: Eight Ways to Inspire, Inform, and Influence Anyone, Anywhere, Anytime*
Author: Tony Jeary
Why: Teaches you how to put together a presentation to persuade an audience.
- Title: *So What's your Point?*
- Author: James C. Wetherbe and Bond Wetherbe
Why: How to persuasively make your point, boost your credibility, overcome objections, avoid misunderstandings, and minimize arguments in your professional and personal communication.

Any Questions?

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